

South East CEO Conclave and Awards 2025 sees strong participation, meaningful deliberations & commendation of excellence

CHENNAI :

THE 16th edition of *Exim India Shipping Times*' flagship event—South East CEO Conclave and Awards 2025 (SECC 2025)—made a powerful impact on Wednesday, July 9, at the prestigious ITC Grand Chola, Chennai, reaffirming its reputation as the region's foremost sectoral gathering.

This year's conclave saw an impressive turnout of industry stalwarts from across the maritime, cargo, and logistics ecosystem, complemented by the participation of senior government and regulatory leaders, including heads of Major Ports, Customs authorities, and key figures in transportation and logistics (see boxes).

Anchored around the theme, "Southern India – The Fast-Growing Trade, Shipping & Smart Logistics Hub," the deliberations underscored the region's rising prominence in India's industrial and logistics map. Panelists and speakers commended progressive steps taken by central and state stakeholders, while candidly addressing challenges that must be overcome to ensure sustained growth.



South India's ascendancy as a powerhouse for trade and infrastructure was a recurring highlight—thanks to its modern ports, strategically located terminals, growing hinterland, commodity-specific strengths and

robust multimodal connectivity with Southeast Asia and beyond. The engaging discussions were expertly steered by Mr Parthasarathy Gopalan, Managing Director, PIL (India) Pvt. Ltd.



The distinguished participants in the Conclave were (from left) Mr G. Vipin Shankar, Mr A. V. Vijayakumar, Mr Lenny Abrao, Mr Gopal Krishna, Mr Parthasarathy Gopalan, Mr Mukesh Oza, Mr Senthilkumar Subramanian, Mr R. N. Sekar and Mr S. Arasoor Selvan



The speakers and panelists at the Conclave were (from left) Mr G. Vipin Shankar, Mr A. V. Vijayakumar, Mr Lenny Abrao, Mr Gopal Krishna, Mr Parthasarathy Gopalan, Mr Mukesh Oza, Mr Senthilkumar Subramanian, Mr R. N. Sekar and Mr S. Arasoor Selvan

Acclaiming excellence

The evening subsequently unfolded into a celebration of achievement at the **South East – Cargo & Logistics Awards 2025**, honouring innovation, strategic foresight and leadership across the sector. The packed audience enthusiastically applauded standout contributors from both public and private spheres.

Notable recognitions included:

- **Lifetime Achievement Award (Public)** – Mr P. Raveendran, IRTS, Principal Chief Commercial Manager, Southern Railway (Retd.)
- **Lifetime Achievement Award (Private)** – Mr C. D. Gopinath
- **Dr Shri Prakash Cargo & Logistics Impact Award** – Dr S. Xavier Britto, K-Index Logistics, who paid tribute to the legacy of Dr Shri Prakash during his heartfelt address.

A poignant moment was the **Posthumous Felicitation** of Late

Mr S. Santhanam of Sattva Group, lauded for his 'trailblazing impact over many decades on the growth of the cargo and logistics industry in the region'.

Other distinguished honourees included:

- **Chennai Customs Zone**: For its continuous facilitation initiatives to boost India's international trade
- **Kamarajar Port Limited**: For its emergence as a key modern gateway for the southern region trade

The **Awards Jury**, chaired by Mr N. Sreekumar, IRTS, Principal Chief Operations Manager, Southern Railway (Retd.), received warm accolades for its discerning selections.

Adding a touch of excitement, a Lucky Draw completed the evening with two delighted winners.

SECC 2025 was a rich tapestry of ideas, recognition and camaraderie, bringing together the entire spectrum of cargo and logistics professionals under one roof for meaningful exchange, celebration and connection.

DISTINGUISHED GOVERNMENT ATTENDEES

- ❖ **Mr. Gopal Krishna, IAS**, Former Shipping Secretary, Ministry of Shipping, Government of India & Chairman, CSC (Conciliation and Settlement Committee)
- ❖ **Mr. Sunil Paliwal, IAS**, Chairperson, Chennai Port Authority & Kamarajar Port Limited
- ❖ **Mr. Susanta Kumar Purohit, IRSEE**, Chairperson, V. O. Chidambaranar Port Authority
- ❖ **Mr. S. Viswanathan, IAS**, Deputy Chairperson, Chennai Port Authority
- ❖ **Mr. A. R. S. Kumar, IRS**, Principal Chief Commissioner of Customs, Chennai
- ❖ **Mr. R. Srinivasa Naik, IRS**, Chief Commissioner CGST & Central Excise, Chennai
- ❖ **Mr. Bidhan Chandra, IRS**, Commissioner of Customs (Imports), Chennai
- ❖ **Mr. S. Balaji Arunkumar, IRTS**, Chief Transportation Planning Manager, Southern Railway
- ❖ **Mr. N. Sreekumar, IRTS**, Principal Chief Operations Manager, Southern Railway (Retd.)
- ❖ **Mr. Arvind Gopinath**, Consul, Royal Norwegian Consulate, Chennai
- ❖ **Mr. K. Srinivasan**, Chief General Manager, Chennai Cluster of Area III (South), Container Corporation of India Ltd.

ILLUSTRIOS SPEAKERS AND PANELISTS

- ❖ **Mr Gopal Krishna, IAS**, Former Shipping Secretary, Ministry of Shipping, Government of India & Chairman, CSC (Conciliation and Settlement Committee)
- ❖ **Mr Mukesh Oza**, Group President & CEO, Samsara Group
- ❖ **Dr S. Xavier Britto**, Chairman, K-Indev Logistics
- ❖ **Mr Lenny Abrao**, MD, Abrao Group of Companies
- ❖ **Mr A. V. Vijayakumar**, Managing Director, Paramount Shipping Services Pvt. Ltd.
- ❖ **Mr Parthasarathy Gopalan**, Managing Director, PIL (India) Pvt. Ltd.
- ❖ **Mr R. N. Sekar**, President, Chennai Customs Brokers' Association (CCBA)
- ❖ **Mr Senthilkumar Subramanian**, CEO, Dakshin Bharat Gateway Terminal Pvt. Ltd.
- ❖ **Mr G. Vipin Shankar**, CEO – India Subcontinent, St. John Freight Systems Ltd.
- ❖ **Mr S. Arasoor Selvan**, Director, TTE Electronics India Private Limited (TCL India)



Some of the award winners

RELEVANT OBSERVATIONS FROM THE CONCLAVE

A summation of the views expressed by the eminent speakers and panelists:

Mr Gopal Krishna, IAS, Former Shipping Secretary, Ministry of Shipping, Government of India & Chairman, CSC (Conciliation and Settlement Committee)



Mr Gopal Krishna, in his **welcome address**, began by appreciating SECC and other Exim India events all over the country for bringing the entire industry together on one platform for key deliberation and recognition of excellence. He highlighted that Vizhinjam Port has become a reality, which will bring down transhipment of Indian cargo at foreign ports, and also lead to the creation of new industrial clusters in neighbouring states. Another important development is the Western Dedicated Freight Corridor nearing full completion. He also made the point that the recent call for the arrest of a ship off Indian waters, based on a claim demand, would have a detrimental effect. Such disputes among stakeholders can be quickly resolved by bodies like the Conciliation and Settlement Committee, he said. More such institutions are needed.

Mr Mukesh Oza, Group President & CEO, Samsara Group



Mr Mukesh Oza, in his **keynote address**, pointed out that over the past decade South India has evolved from a domestic trade facilitator to a global trade corridor, a major driver of this shift being the increasing integration with South East Asian and Far Eastern trade routes. The Look East and Act East policies have unblocked new trade channels with South Indian ports, with Chennai, Tuticorin, Visakhapatnam and Vizhinjam emerging as key gateways. Vizhinjam signals India's shift from feeder to transhipment capability, a strategic leap in logistics competitiveness, he said. Government-backed industrial corridors like Vizag-Chennai and Chennai-Bengaluru are transforming ports into true economic hubs. The focus should be on building an integrated, self-sustaining logistics ecosystem tailored to India's strengths and federal structure. Create logistics clusters where ports, rail corridors and regional airports work in harmony to support industry-specific flows. The aim should be that Indian ports are not just stopovers, but key centres of international trade. India should promote regionally focused shipping companies and airlines. The country has enough for national carriers as well as foreign lines, he stressed. He also lauded the policy clarity and institutional intent to modernise and scale up rapidly.

Dr S. Xavier Britto, Chairman, K-Indev Logistics



Dr S. Xavier Britto, in his **address after accepting the maiden Dr Shri Prakash Cargo & Logistics Impact Award**, described Dr Shri Prakash as a legend who was passionate, persevered, enjoyed what he did and worked for satisfaction. He also reminisced about his many interactions with Dr Shri Prakash, the learnings, and how Dr Shri Prakash left a lasting impression on him. This is an award to always cherish, he stressed. On the current scenario in logistics, he highlighted the transformation happening due to government initiatives, infrastructure development and tech adoption, and called on businesses to focus on sustainability by integrating social and environmental considerations in all their business strategies. He also touched upon the strategic rebranding of the company and his desire to leave a legacy in the form of a one-of-its kind logistics university with a holistic syllabus aimed at creating a well-trained talent pool. "Keep your eyes on the stars and steps on the floor" to reap success, he asserted.

Mr Lenny Abrao, MD, Abrao Group of Companies



Mr Lenny Abrao, in the **theme presentation**, highlighted the growth and investment in the southern states, especially in the last 10-15 years, enabled by seizing the opportunities presented by the global trends and making optimal use of their resources. South India is indeed an economic powerhouse, contributing 31% to the country's GDP and emerging as a hub of multiple products like IT, automobiles, electronics, defence, seafood, pharma and more, all of which are projected to grow further. Southern states are attracting massive investments, especially in manufacturing, that too in areas that are critical and sustainable for the future, including in renewable energy, thereby creating a huge value ecosystem, he said. All of this also provides an opportunity for the growth of the logistics industry.

Mr Parthasarathy Gopalan, Managing Director, PIL (India) Pvt. Ltd.



The panel discussion was expertly **moderated** by Mr Parthasarathy Gopalan, asking pertinent questions and interspersing with his own relevant quips. He emphasised that South India is growing and is where the action is. It is doing well in exports, development of ports and terminals, and more. He made the key point that shipping is a vast subject with very interesting nuances, which is ever-changing in today's dynamic, tech-driven environment. He also highlighted that the Customs Broker is an important player in the shipping cycle, sometimes also an unsung hero.

Mr Senthilkumar Subramanian, CEO, Dakshin Bharat Gateway Terminal Pvt. Ltd. (VOC Port)

Mr Senthilkumar Subramanian, **panelist**, began by highlighting that India's total container terminal volume in 2024 was 23 m TEUs, which is annually growing at 12-13%. In South India there are 12 terminals, from Mangalore to Vizag, where the volume in 2024 was 6 m TEUs. Of these, three were operationalised last year – Vizhinjam, the new J M Baxi terminal at VOC Port-Tuticorin, and Gangavaram. Capacity is being utilised at South India's terminals. A selling point of VOC Port is the direct connectivity to Colombo, which remains relevant as most lines continue to use it, he said. Dredging to over 14 m at VOC Port has facilitated 6,000 TEU+ vessel calls, which bodes well for more main line calls. Industry is focusing on Tuticorin and it also has potential for long-distance rail connectivity to places like Hyderabad, Bangalore and Hosur in the hinterland. The erstwhile PSA terminal berth is also being strengthened and an outer harbour terminal is proposed, which could significantly enhance VOC Port's capacity, he added.





Mr A. V. Vijayakumar, Managing Director, Paramount Shipping Services Pvt. Ltd.

Mr A. V. Vijayakumar, **panelist**, emphasised the importance of technology and digitisation, pointing out that almost all activities in the freight forwarding industry today are executed through the digital mode, be it booking orders, containers, tracking cargo, end-to-end communication etc. The smallest of companies cannot do business without digitisation, he said. However, there remain certain compliances still being done manually, he added. On eBL, he alluded to some issues in implementation, though large lines have been issuing them.



Mr R. N. Sekar, President, Chennai Customs Brokers' Association (CCBA)

Mr R. N. Sekar, **panelist**, while appreciating the government initiatives for Ease of Doing Business and Customs facilitation, highlighted the challenges faced by Customs Brokers in adhering to the multiple notifications put out by various Ministries, only after which is the cargo cleared by Customs. This has to be done online, which is not always easy, he said. The Ministries have to ensure that the online processes are working properly. Participating government agencies, like FSSAI, Animal Quarantine, Drug Controller, also have a lot of clearances. These multiple compliances sometimes defeat the purpose of single window. Then there are other stakeholders like ports, terminals, lines whose compliances also have to be adhered to before cargo clearance. The entire process has to be more seamless, he stressed. He also touched upon the importance of digital skills among CBs, without which they cannot run the business today. The Association has been active in upgrading the digital skills of its members through training, he added.

Mr S. Arasoor Selvan, Director, TTE Electronics India Private Limited (TCL India)

Mr S. Arasoor Selvan, **panelist**, elaborated on the key deliverables for shippers. He stressed on the importance of timelines, pointing out that timely delivery is critical as it impacts cost and investment. Timelines have to be adhered to right from production to delivery, so one has to plan ahead for lead and lag. How to control lag is a challenge. Safety is another key parameter. Be it components for production or the final product, all have to be moved safely. Cost is the third and a vital priority. Even a slight increase in cost could impact the finished product. He also talked about working closely with partners to get things done and how he sees the changing tariff scenario globally as an opportunity.



Mr G. Vipin Shankar, CEO – India Subcontinent, St. John Freight Systems Ltd.

Mr G. Vipin Shankar, **panelist**, highlighted the growing importance of India from a sourcing perspective for multiple segments, all looking at diversifying from China, and also given the capacity saturation in South East Asia to some extent, the issues in Bangladesh etc. For example, volumes are picking up in the readymade garment supply chain in South India, states are competing with each other here, and more business and investment are happening. South India is thus well poised in many aspects, he said. But delivering fast and keeping the cost low remain a challenge. He also touched upon South India having an edge in smart logistics given that it is a hub of IT and digitisation, Tamil Nadu's upcoming warehousing policy which he described as a key initiative, and the focus on sustainability through solar logistics, EVs, LNG trucks etc. However, digitisation seems to be happening in silos. Bringing them all together would be better for stakeholders, he added.



A night of glory with the spotlight shining bright

DR. SHRI PRAKASH CARGO & LOGISTICS IMPACT AWARD



DR. S. XAVIER BRITTO
K-INDEV LOGISTICS

LIFETIME ACHIEVEMENT AWARD (PUBLIC)



MR. P. RAVEENDRAN, IRTS
PRINCIPAL CHIEF COMMERCIAL MANAGER, SOUTHERN RAILWAY (RETD.)

LIFETIME ACHIEVEMENT AWARD (PRIVATE)

Mr. C.D. Gopinath



MR. C. D. GOPINATH

DYNAMIC TRADE FACILITATOR OF THE YEAR - PORT



V. O. CHIDAMBARANAR PORT AUTHORITY

DYNAMIC TRADE FACILITATOR OF THE YEAR - LOGISTICS

... as India's primary logistics facilitator, handling a wide range of cargo including project cargo, heavy lift, and breakbulk. It has also been chosen as the preferred port for the first Indian hydrogen import mission. The V.O. Chidambaranar Port Authority is a key player in the growth of the port and the benefit of the trade, V. O. Chidambaranar Port Authority is the Dynamic Trade Facilitator of the Year - Port.



Container Corporation of India Ltd.

CONTAINER HANDLING PORT OF THE YEAR



Chennai Port Authority

CONTAINER HANDLING TERMINAL OF THE YEAR



Adani Ennore Container Terminal Pvt. Ltd.
(BASED ON VOLUME)



Dakshin Bharat Gateway Terminal Pvt. Ltd.
(BASED ON GROWTH)

SHIPPING AGENT OF THE YEAR



Abrao Group
(IN CONTAINERISED CARGO SEGMENT)



Samsara Group
(IN MULTICARGO SEGMENT)

SHIPPING AGENT OF THE YEAR - RO-RO



Cartrans Shipping Services

SHIPPING AGENT OF THE YEAR - DRY BULK CARGO



Seaport Shipping Pvt. Ltd.

NVOCC OF THE YEAR



Smart Marine Services Pvt. Ltd.
(BASED ON VOLUME)



Ti2 Shipping India Pvt. Ltd.
(BASED ON GROWTH)

FREIGHT FORWARDER OF THE YEAR (EXPORT)



DahNAY Logistics Pvt. Ltd.
(BASED ON VOLUME)



VS Trans Loistik Pvt. Ltd.
(BASED ON GROWTH)

FREIGHT FORWARDER OF THE YEAR (IMPORT)



Glottis Limited

LCL CONSOLIDATOR OF THE YEAR (EXPORT)



Teamglobal Logistics Pvt. Ltd.
(BASED ON VOLUME)



EMU Lines Pvt. Ltd.
(BASED ON GROWTH)

LCL CONSOLIDATOR OF THE YEAR (IMPORT)



**FreightBridge Logistics Pvt. Ltd.
(BASED ON VOLUME)**



**Worldtron Logistics International Pvt. Ltd.
(BASED ON GROWTH)**

CONTAINER FREIGHT STATION OPERATOR OF THE YEAR



**Balmer Lawrie & Co. Ltd.
(IN PUBLIC SECTOR)**



**Allcargo Terminals Limited
(IN PRIVATE SECTOR)**

CUSTOMS BROKER OF THE YEAR



K-Indev Logistics

CUSTOMS BROKER OF THE YEAR (EXPORT / IMPORT) - SME



**VS Trans Lojistik Pvt. Ltd.
(IN EXPORT SEGMENT)**



**Sea Sky Exim Pvt. Ltd.
(IN IMPORT SEGMENT)**

FUMIGATION COMPANY OF THE YEAR



Fumigation Services Pvt. Ltd.

IT & SOFTWARE COMPANY OF THE YEAR



Softlink Global Pvt. Ltd.

CARGO / MARINE SURVEYOR OF THE YEAR



Master Marine Services Pvt. Ltd.

CONTAINER SHIPPING LINE OF THE YEAR - FAR EAST TRADE LANE



Wan Hai Lines Ltd.

NVOCC OF THE YEAR - MIDDLE EAST TRADE LANE



Navio Shipping Pvt. Ltd.
(BASED ON VOLUME)



AWATAC Container Line Pvt. Ltd.
(BASED ON GROWTH)

CONTAINER SHIPPING LINE OF THE YEAR - AMERICA TRADE LANE



Maersk
(BASED ON VOLUME)



CMA CGM
(BASED ON GROWTH)

CONTAINER SHIPPING LINE OF THE YEAR - EUROPE TRADE LANE



Mediterranean Shipping Company

PROJECT CARGO MOVER OF THE YEAR



deugro Projects (India) Pvt. Ltd.

NVOCC OF THE YEAR - TUTICORIN REGION



MSA Shipping Pvt. Ltd.
(BASED ON VOLUME)



Promise Shipping Line Pvt. Ltd.
(BASED ON GROWTH)

CUSTOMS BROKER OF THE YEAR - TUTICORIN REGION



St. John Freight Systems Ltd.

CONTAINER FREIGHT STATION OPERATOR OF THE YEAR - TUTICORIN REGION



Raja Agencies

FREIGHT FORWARDER & CUSTOMS BROKER OF THE YEAR - COIMBATORE REGION



Gloshipping and Logistics Pvt. Ltd.

WOMAN PROFESSIONAL OF THE YEAR



Ms. M. Annapoorani
Excel Maritime & Logistics Pvt. Ltd.

DYNAMIC INTERNATIONAL LOGISTICS PERSONALITY AWARD (FOCUS INDIA)



Mr. Kau Chiap Voon
Worldtron Logistics International Pvt. Ltd.

BUSINESS LEADER OF THE YEAR



Mr. N. Ravishankar
Triway Group of Companies

SUPPLY CHAIN & LOGISTICS EXCELLENCE AWARD



K-Indev Logistics

WOMAN ENTREPRENEUR OF THE YEAR



Ms. Malarvizhi Kannan
Kavi Group

MOST DIVERSIFIED LOGISTICS COMPANY OF THE YEAR



Smart Marine Services Pvt. Ltd.

DYNAMIC ENTREPRENEUR OF THE YEAR



Mr. Denzil Rayan
Surmount Logistics Solutions Pvt. Ltd.

DYNAMIC LOGISTICS PERSONALITY OF THE YEAR



Mr. T. Mohan
Repute Logitech Private Limited

END-TO-END LOGISTICS SOLUTION PROVIDER OF THE YEAR



Shiftco Shipping & Logistics India Pvt. Ltd.

YOUNG LOGISTICS PROFESSIONAL OF THE YEAR



Mr. Andrew Charles
UV Shipping and Logistics Pvt. Ltd.

SHIPPING & LOGISTICS COMPANY OF THE YEAR



Genid Shipping & Logistics Pvt. Ltd.

GenNext ENTREPRENEUR OF THE YEAR



Mr. Yokeshraj Venkatesan
La Freightlift Pvt. Ltd.

AWARD FOR EXCELLENCE IN SMART LOGISTICS



Vanguard Logistics

THE EMINENT AWARDS JURY

JURY CHAIRMAN

- ❖ Mr. N. Sreekumar, IRTS, Principal Chief Operations Manager, Southern Railway (Retd.)

JURY MEMBERS

- ❖ Mr. Senthilkumar Subramanian, CEO, Dakshin Bharat Gateway Terminal Pvt. Ltd.

- ❖ Mr. S. Varatharajan, Branch Manager, Samudera Shipping Line India Pvt. Ltd.
- ❖ Mr. Rostow Raj, Regional Sales Manager - South India & Sri Lanka, Vanguard Logistics
- ❖ Mr. R. Murali, Director, Rector Logistics Private Limited
- ❖ Mr. T. Manohar, Director, Thiru Rani Logistic Pvt. Ltd.



The Awards Jury was felicitated on the occasion by Mr S. Viswanathan (third from left), IAS, Deputy Chairperson, Chennai Port Authority. Jury Members gracing the occasion were Mr S. Varatharajan, Mr N. Sreekumar (first and second from left), and Mr Senthilkumar Subramanian, Mr Rostow Raj and Mr R. Murali (fourth, fifth and sixth from left)

POSTHUMOUS FELICITATION

**Late Mr. S. Santhanam
Sattva Group**



For his trailblazing impact over many decades on the growth of the cargo and logistics industry in the region
(Memento was accepted by Mr. S. Padmanaban, Director, Sattva Group)

WORTHY FELICITATIONS

CHENNAI CUSTOMS ZONE



For its continuous facilitation initiatives to boost
India's international trade

KAMARAJAR PORT LIMITED



For its emergence as a key modern gateway
for the southern region trade

LUCKY DRAW WINNERS



Mr M.Gunaseelan (left)
Genid Shipping & Logistics Pvt. Ltd.



Mr. Murali (right)
Rector Logistics Private Limited

ALL TOGETHER UNDER ONE ROOF









THANK YOU...

Jury, Event Partners, Speakers, Delegates & Supporters
For Making 16th South East CEO Conclave &
Awards 2025 a Grand Success !!!

SECC 2025 - EVENT PARTNERS

PRESENTING / TITLE	CO-PRESENTED BY	POWERED BY								
 K-INDEV LOGISTICS A Member of KLN	 WORLDTRON LOGISTICS INTERNATIONAL PVT LTD <i>Innovative Move...</i>	 VS TRANS LOJISTIK PVT. LTD.								
IN ASSOCIATION WITH	CO-POWERED BY	HOSTED BY								
 SEA SKY GROUP logistics simplified	 Glottis	 Abrao group Since 1936								
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SILVER										
 CARTRANS SHIPPING SERVICES	 CHAKIAT We Deliver	 DahNAY Grow The Now	 DBG	 ENI LINES	 FUMIGATION SERVICES PVT LTD	 FYNSEA FYNSEA LOGISTICS	 GENID Logistics simplified			
SILVER										
 HORICAL UNIFYING LOGIVERSE APOLLO GFS (AWCI) Unified logistics ENR SCS	 KAVI GROUP	 LA FREIGHTLIFT Peace Delivered	 MSA MOVING ALONG THE RIGHT LINE >>> Ocean. Air. Logistics	 REPUTE CONNECTING GLOBALLY	 SEAPOL	 TVS Supply Chain Solutions	 VANGUARD LOGISTICS Making it fit to ship			
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